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Connect with Clients Through Engaging Questionnaires

List #1: Questions that will set and clarify expectations

- 1. How can I reach you? (Ask for a mailing address and phone number—plus social media handles if that's your thing!)
- 2. Who will be participating in the session? Please share the ages of any kids!
- 3. Why are you having photos taken right now?
- 4. What are your priorities for the session?
- 5. What type of images are you most drawn to? For example, do you prefer more posed shots with everyone smiling and looking at the camera? Candid images? Interactive images?
- 6. Would you enjoy some images in black and white?
- 7. Will you be bringing any pets or special props to your session?
- 8. Where do you plan to display your images? What kind of finished product do you prefer (prints, metals, canvas, etc.)?
- 9. How do you prefer to be contacted? Via e-mail? Text?
- 10. What are your must-have photos?
- 11. What areas of your home will you decorate with these images?
- 12. Do you have a photography location picked out?
- 13. Do you have a Pinterest board you want to share for inspiration?
- 14. Do you have a list of group photos you'd like to take?

List #2: Questions to help you get to know your clients

- 1. Tell me about your family/children/spouse. What are some of their interests and hobbies?
- 2. What do you want to remember about this season in your life?
- 3. What is one fun fact about each member of your family?
- 4. What activities do you enjoy together?
- 5. If you could pick one word to describe yourself, what would it be?
- 6. Please send me a recent photo of you and your family! I love to put faces with names straight away!
- 7. Describe your personal style. What type of clothing do you love?

List #3: Connection questions to ask photography clients

- 1. How did you hear about my photography studio?
- 2. What social media platforms do you use the most?
- 3. Why did you choose me as your photographer?
- 4. Who should I thank for referring you to my photography business?
- 5. May I put you on my mailing list to receive session advice or photography tips?

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Weddings

- 1. How did you and your partner meet?
- 2. What do you and your partner like to do on weekends?
- 3. Do you have any hobbies you enjoy together?
- 4. What are you most looking forward to during your wedding?
- 5. Are there any very important people we want to make sure you get a photo with during your wedding?
- 6. Do you have any hair/makeup/videographer/other vendors booked?
- 7. Do you have any specific events or surprises planned that I should know about?
- 8. Where will you be getting ready, and at what time? When does the ceremony take place?

Newborn

- 1. When is your baby's due date?
- 2. Do you know the gender and name of your baby yet?
- 3. What colors would you like to incorporate into your session (this is great for posed newborn sessions as you can find colored wraps that suit your clients' style).
- 4. Do you have any sentimental objects you'd like to incorporate during the session?
- 5. Would you like any family or siblings incuded in the session?
- 6. Are there any rooms in your home you'd like to focus on during your session like your nursery, bedroom, living room, etc? (for in-home lifestyle sessions)

Seniors

- 1. What do you do for fun?
- 2. What is your favorite and least favorite thing about your appearance?
- 3. Use three words to describe your personality.
- 4. How many outfits are you hoping to wear during your session?
- 5. Do you play any sports or instruments?
- 6. Would you like to take any photos with friends or siblings?
- 7. What kinds of things do you NOT like when you see other senior photos?
- 8. What ideas do you have in mind for your session?

Headshots/Branding (Singluar Person)

- 1. What do you do for work?
- 2. Are you interested in posed photos, or more genuine shots of you not looking at the camera?
- 3. What types of backgrounds would you like?
- 4. Will you be using these photos for any types of social media?
- 5. Please send some examples of images you like (you can find some on Pinterest).
- 6. Is there anything in particular you are self concious of that you'd like me to avoid emphasizing?